

**Title: Business Development Executive**

**Job Description:**

**Responsibilities:**

- Sales Prospecting
- Client Meetings
- Client Presentations
- Networking
- Marketing
- Sales Tracking

The ideal candidate will have a track record of selling products or services to the Oil & Gas industry in the Middle East. Strong commercial awareness and product or client synergy is essential. The individual will be responsible for delivering targeted sales revenue to the company through appropriate and professional engagement with targeted markets. Responsible delivering and enhancing Online position is the market as a flexible, client oriented and professional service company. With entrepreneurial spirit, commercial awareness and business orientation the ideal candidate will be able to operate successfully in a fast paced, goal-oriented environment.

**Qualifications**

- Bachelor's degree in business or related field
- 3+ years of experience developing sales opportunities in the Oil & Gas industry
- Proficient in Microsoft Office suites
- Entrepreneurial and Commercially Aware

**Career Progression**

- Business Development Manager
- Regional Sales Manager
- Sales Director

*At Online Cables Our goal is to provide our employees with a fun, rewarding environment and a platform for growth of their own career, complementing the growth of the company. Employees whom are committed to their own path and that of the companies will be rewarded with new, challenging opportunities that continue to develop their skills and the value we bring to our clients as a company!*